



## **What do you need to know when working overseas?**

TropLinks is running a workshop to help Small to Medium businesses answer this question. Nathan Finney from WHK will make a presentation on some of the financial implications of doing business overseas. Sebby Zappulla will explain the Export Market Development Grant in some detail and Les Searle will provide an update on the TropLinks Trade Mission to Port Moresby and Lae.

### **Financial Implications of Doing Business Overseas**

Nathan Finney of WHK, Cairns will cover the following topics during the presentation:

- PNG tax basics
- Structuring for operating in PNG
- Repatriation of profits to Australia
- Australian tax consequences of expanding overseas
- Other tips and tricks

### **What Is The Export Market Development Grant? Are You Missing Out?**

Sebby Zappulla of Export Grant Professionals, Cairns will cover the following topics during his presentation:

- what is the Export Market Development Grant (EMDG) ?
- eligibility criteria, that is who can apply
- categories of eligible marketing expense
- documentation required to substantiate expenses
- how the grant amount is calculated
- the application process from putting the application together through to the audit / review of the application by Austrade
- role and assistance a consultant such as Export Grant Professionals can provide in the process
- opportunity for general questions from the audience.

### **TropLinks Trade Mission – Port Moresby and Lae – 11 to 15 March 2013**

Les Searle will provide an update on the planning for the trade mission and details of the planned meetings.

### **Cairns Chamber of Commerce Delegation to the Australia Papua New Guinea Business Forum**

There will be a presentation regarding a delegation to the Australia Papua New Guinea Business Forum in April.



## “What do you need to know when working overseas” Workshop Details

**Venue:** WHK 232-240 Mulgrave Road Cairns  
Video linked to Townsville  
WHK 22 Walker Street Townsville

**Time and Date:** 8.30am to 10.30am on 21 February 2013

### Registrations close 18 February 2013

Name: \_\_\_\_\_

Organisation: \_\_\_\_\_

Telephone: \_\_\_\_\_

Email: \_\_\_\_\_

Member of TropLinks: Yes/No

**Return registration to email [info@troplinks.com](mailto:info@troplinks.com)**

#### Indicate payment method:

- Free** for Trade Mission Participant
- \$22 inc. GST** for TropLinks Member
- \$33 inc. GST** for Non-Members

Please reserve \_\_\_\_\_ places at the workshop.

Cheque payable to TropLinks Incorporated

I have forwarded the payment to the account of **Troplinks Incorporated** on \_\_\_\_/\_\_\_\_/2013 **BSB: 034 167 A/C No: 464718**(please include **Wshop1** and your **business name** as a reference in all bank deposits)

This document will be a tax invoice for GST when you make your payment

environment ○ agriculture ○ health ○ tropical living